



COST FACTOR CHANGE NOTIFICATION

Effective August 1, 2021

June 1, 2021

Dear Valued PCS® Business Partner,

At PCS®, it is our desire and ambition to provide you with an offering of quality products and industry leading service that allow you to compete and be highly successful in your marketplace. Over the last year, the demand for building materials has increased significantly as the amount of remodeling and new construction activity has grown at record levels. As a result, labor, raw materials, and logistics costs have increased significantly. To help mitigate the increases we have absorbed, PCS® will raise its cost factor by 5.0% on all products effective August 1st, 2021. There will be no change to our list prices. This action will enable us to continue to invest in PCS and ensure that we continue to deliver a superior customer experience to you and your customer. On behalf of everyone at PCS®, I want to thank you for your business and look forward to our ongoing relationship. Please contact your PCS® Territory Business Manager if you have any questions.

Regards,

Todd Sabine
VP - Dealer Distributor Channel
American Woodmark Corporation